Ikaso Consulting Notes:

Do government/ social services consulting with a lot of state government clients

Why would I want to work there?

I like the idea of applying my broad-based skill set towards working for government clients and social service sector.

I also believe that this type of works makes more difference in the world and I have tailored my studies towards making a difference

Questions:

What is the typical timeline of a project?

What is the process of training/ getting a new analyst up to speed at a small firm like this one?

How did you end up at Ikaso?

What are some of the skills that you need to succeed in this type of role?

Work culture?

My own career goals:

I’m trying to figure that out. I know I want to end up in a role where I can make some type of difference

Experience working in a team:

Working at Environment Virginia:

We would go out campaigning to try to host events. We would have debriefings each week to figure out what was going well and how to budget time.

I also responsible with training new employees to get them up to speed

Time I had to solve a complex problem:

Fundraising Strategies: First we had to break down what the problem actually was

Question was what fundraising strategy we focused on and why?

Decision to focus on grants and larger donors:

How? We looked at financial statement analysis

Why? They had donated to a lot of similar organizations

These were the organizations that had millions of dollars of revenue